## Verbal Problems Involving Percent

## DIAGNOSTIC TEST

Directions: Work out each problem. Circle the letter that appears before your answer.

## Answers are at the end of the chapter.

1. A book dealer bought 100 books for $\$ 1250$. If she sold $30 \%$ of these at $\$ 10$ each and the rest at $\$ 15$ each, what was her total profit?
(A) $\$ 350$
(B) $\$ 1350$
(C) $\$ 300$
(D) $\$ 1050$
(E) $\$ 100$
2. The Fishman family income for one month is $\$ 2000$. If $25 \%$ is spent for lodging, $35 \%$ for food, $5 \%$ for clothing, and $10 \%$ for savings, how many dollars are left for other expenses?
(A) $\$ 1500$
(B) $\$ 400$
(C) $\$ 500$
(D) $\$ 1600$
(E) $\$ 600$
3. The enrollment of Kennedy High School dropped from 1200 to 1000 over a three-year period. What was the percent of decrease during this time?
(A) 20
(B) $16 \frac{2}{3}$
(C) 25
(D) 200
(E) 2
4. A baseball team won 50 of the first 92 games played in a season. If the season consists of 152 games, how many more games must the team win to finish the season winning $62 \frac{1}{2} \%$ of games played?
(A) 37
(B) 45
(C) 40
(D) 95
(E) 19
5. The Strauss Insurance Company laid off $20 \%$ of its employees one year and then increased its staff by $12 \frac{1}{2} \%$ the following year. If the firm originally employed 120 workers, what was the net change in staff over the two-year period?
(A) Decrease of 12
(B) Increase of 15
(C) Decrease of 9
(D) Decrease of 24
(E) Increase of 12
6. How much money is saved by buying an article priced at $\$ 80$ with a $40 \%$ discount, rather than buying an article marked at $\$ 90$ with a discount of $35 \%$ then $10 \%$ ?
(A) $\$ 4.65$
(B) $\$ 1.50$
(C) $\$ 10.50$
(D) $\$ 3.15$
(E) $\$ 4.25$
7. In Central City, a property owner pays school taxes at the rate of $2 \%$ of the first $\$ 1500$ of assessed valuation, $3 \%$ of the next $\$ 2000$, $5 \%$ of the next $\$ 3000$, and $6 \%$ of the remainder. How much must Mr. Williams pay in school taxes each year if his home is assessed at $\$ 8000$ ?
(A) $\$ 300$
(B) $\$ 230$
(C) $\$ 600$
(D) $\$ 330$
(E) $\$ 195$
8. Jeffrey delivers newspapers for a salary of \$20 per week plus a $4 \%$ commission on all sales. One week his sales amounted to $\$ 48$. What was his income that week?
(A) $\$ 19.20$
(B) $\$ 21.92$
(C) $\$ 1.92$
(D) $\$ 39.20$
(E) $\$ 32$
9. At Baker High, 3 out of every 4 graduates go on to college. Of these, 2 out of every 3 graduate from college. What percent of students graduating from Baker High will graduate from college?
(A) $66 \frac{2}{3}$
(B) 75
(C) 50
(D) $33 \frac{1}{3}$
(E) 25
10. The basic sticker price on Mr. Feldman's new car was $\$ 3200$. The options he desired cost an additional $\$ 1800$. What percent of the total price was made up of options?
(A) $56 \frac{1}{4}$
(B) 36
(C) 64
(D) 18
(E) 9

Certain types of business situations are excellent applications of percent. Study the examples on the following page carefully, as they are problems you will encounter in everyday life as well as on these examinations.

## 1. PERCENT OF INCREASE OR DECREASE

The percent of increase or decrease is found by putting the amount of increase or decrease over the original amount and changing this fraction to a percent by multiplying by 100 .

## Example:

The number of automobiles sold by the Cadcoln Dealership increased from 300 one year to 400 the following year. What was the percent of increase?

## Solution:

There was an increase of 100 , which must be compared to the original 300 .

$$
\frac{100}{300}=\frac{1}{3}=33 \frac{1}{3} \%
$$

Example:
The Sunset School dismisses $20 \%$ of its staff of 150 due to budgetary problems. By what percent must it now increase its staff to return to the previous level?

## Solution:

$20 \%=\frac{1}{5} \quad \frac{1}{5} \cdot 150=30$
The school now has $150-30$ or 120 employees. To increase by 30 , the percent of increase is $\frac{30}{120}=\frac{1}{4}=25 \%$.

## Exercise 1

Work out each problem. Circle the letter that appears before your answer.

1. Mrs. Morris receives a salary raise from $\$ 25,000$ to $\$ 27,500$. Find the percent of increase.
(A) 9
(B) 10
(C) 90
(D) 15
(E) 25
2. The population of Stormville has increased from 80,000 to 100,000 in the last twenty years. Find the percent of increase.
(A) 20
(B) 25
(C) 80
(D) 60
(E) 10
3. The value of Super Company Stock dropped from $\$ 25$ a share to $\$ 21$ a share. Find the percent of decrease.
(A) 4
(B) 8
(C) 12
(D) 16
(F) $\quad 70$
4. The Rubins bought their home for $\$ 30,000$ and sold it for $\$ 60,000$. What was the percent of increase?
(A) 100
(B) 50
(C) 200
(D) 300
(E) 150
5. During the pre-holiday rush, Martin's Department Store increased its sales staff from 150 to 200 persons. By what percent must it now decrease its sales staff to return to the usual number of salespersons?
(A) 25
(B) $33 \frac{1}{3}$
(C) 20
(D) 40
(E) 75

## 2. DISCOUNT

A discount is usually expressed as a percent of the marked price, which will be deducted from the marked price to determine the sale price. If an article is sold at a $20 \%$ discount, the buyer pays $80 \%$ of the marked price. Instead of first finding the amount of discount by finding $20 \%$ of the marked price and subtracting to find the sale price, it is shorter and easier to find $80 \%$ of the marked price directly.

## Example:

A store offers a $25 \%$ discount on all appliances for paying cash. How much will a microwave oven marked at $\$ 400$ cost if payment is made in cash?

## Solution:

We can find $25 \%$ or $\frac{1}{4}$ of $\$ 400$, which is $\$ 100$, then subtract $\$ 100$ from $\$ 400$ to get a cash price of $\$ 300$. The danger in this method is that the amount of discount, $\$ 100$, is sure to be among the multiple-choice answers, as students often look for the first answer they get without bothering to finish the problem. It is safer, and easier, to realize that a $25 \%$ discount means $75 \%$ must be paid. $75 \%=\frac{3}{4}$ and $\frac{3}{4}$ of $\$ 400$ is $\$ 300$.
Some problems deal with successive discounts. In such cases, the first discount is figured on the marked price, while the second discount is figured on the intermediate price.

## Example:

Johnson's Hardware Store is having a moving sale in which everything in the store is being marked down $20 \%$ with an additional $5 \%$ discount for paying cash. What will be the net cost of a toaster, paid with cash, marked at $\$ 25$ ?

## Solution:

The first discount is $20 \%$ or $\frac{1}{5}$. We then pay $\frac{4}{5}$ of $\$ 25$ or $\$ 20$. An additional $5 \%$ is given off this amount. $\frac{5}{100}=\frac{1}{20}$ off. $\frac{19}{20} \cdot 20=\$ 19$. The net price is $\$ 19$.

## Exercise 2

Work out each problem. Circle the letter that appears before your answer.

1. How much is saved by buying a freezer marked at $\$ 600$ with a discount of $20 \%$ rather than one marked at $\$ 600$ with a discount of $10 \%$ then $10 \%$ ?
(A) $\$ 6$
(B) $\$ 8$
(C) $\$ 10$
(D) $\$ 12$
(E) $\$ 20$
2. Mr. Kaplan builds a home at a cost of $\$ 60,000$. After pricing the home for sale by adding $25 \%$ of his expenses, he offers a discount of $20 \%$ to encourage sales. What did he make on the house?
(A) $\$ 15,000$
(B) $\$ 1500$
(C) $\$ 0$
(D) $\$ 5000$
(E) $\$ 1200$
3. Christmas cards are sold after Christmas for 90 cents a box instead of $\$ 1.20$ a box. The rate of discount is
(A) $20 \%$
(B) $25 \%$
(C) $30 \%$
(D) $33 \frac{1}{3} \%$
(E) $40 \%$
4. A television set listed at $\$ 160$ is offered at a $12 \frac{1}{2} \%$ discount during a storewide sale. If an additional $3 \%$ is allowed on the net price for payment in cash, how much can Josh save by buying this set during the sale for cash?
(A) $\$ 24.36$
(B) $\$ 24.80$
(C) $\$ 17.20$
(D) $\$ 24.20$
(E) $\$ 23.20$
5. Pam pays $\$ 6$ for a sweater after receiving a discount of $25 \%$. What was the marked price of the sweater?
(A) $\$ 9$
(B) $\$ 12$
(C) $\$ 7$
(D) $\$ 7.50$
(E) $\$ 8$

## 3. COMMISSION

In order to inspire sales, many companies pay their salespeople a percentage of the money the salespeople bring in. This is called a commission.

## Example:

Mr. Silver sells shoes at the Emporium, where he is paid $\$ 100$ per week plus a 5\% commission on all his sales. How much does he earn in a week in which his sales amount to $\$ 1840$ ?

## Solution:

Find 5\% of \$1840 and add this amount to \$100.
1840
$\times$
$\$ 92.00+\$ 100=\$ 192$

## Example:

Audrey sells telephone order merchandise for a cosmetics company. She keeps $12 \%$ of all money collected. One month she was able to keep $\$ 108$. How much did she forward to the cosmetics company?

## Solution:

We must first find the total amount of her sales by asking: 108 is $12 \%$ of what number?
$108=.12 x$
$10800=12 x$
$900=x$
If Audrey collected $\$ 900$ and kept $\$ 108$, she sent the company $\$ 792$.

## Exercise 3

Work out each problem. Circle the letter that appears before your answer.

1. Janice receives a $6 \%$ commission for selling newspaper advertisements. If she sells 15 ads for $\$ 50$ each, how much does she earn?
(A) $\$ 30$
(B) $\$ 40$
(C) $\$ 45$
(D) $\$ 18$
(E) $\$ 450$
2. Michael sells appliances and receives a salary of $\$ 125$ per week plus a $5 \%$ commission on all sales over $\$ 750$. How much does he earn in a week in which his sales amount to $\$ 2130$ ?
(A) $\$ 69$
(B) $\$ 294$
(C) $\$ 106.50$
(D) $\$ 194$
(E) $\$ 162.50$
3. Mr. Rosen receives a salary of $\$ 100$ per month plus a commission of $3 \%$ of his sales. What was the amount of his sales in a month in which he earned a total salary of $\$ 802$ ?
(A) $\$ 23,500$
(B) $\$ 23,400$
(C) $\$ 7800$
(D) $\$ 7900$
(E) $\$ 7700$
4. Bobby sent $\$ 27$ to the newspaper dealer for whom he delivers papers, after deducting his $10 \%$ commission. How many papers did he deliver if they sell for 20 cents each?
(A) 150
(B) 135
(C) 600
(D) 160
(E) 540
5. Mrs. Mitherz wishes to sell her home. She must pay the real estate agent who makes the sale $8 \%$ of the selling price. At what price must she sell her home if she wishes to net $\$ 73,600$ ?
(A) $\$ 79,488$
(B) $\$ 75,000$
(C) $\$ 80,000$
(D) $\$ 82,400$
(E) $\$ 84,322$

## 4. PROFIT AND LOSS

When a merchant purchases an item, he adds a percent of this cost to what he paid to arrive at a selling price. This amount is called his profit.

## Example:

A radio sells for $\$ 40$, giving the dealer a $25 \%$ profit. What was his cost?

## Solution:

If the dealer gets back all of his cost plus an extra $25 \%$, then the $\$ 40$ sales price represents $125 \%$ of his cost.
$1.25 x=40$
$125 x=4000$
$x=\$ 32$

## Example:

Joan's Boutique usually sells a handbag for $\$ 80$, which yields a $33 \frac{1}{3} \%$ profit. During a special sale, the profit is cut to $10 \%$. What is the sale price of the handbag?

## Solution:

$\$ 80$ represents $133 \frac{1}{3} \%$ of the cost.

$$
\begin{aligned}
& \frac{4}{3} x=80 \\
& 4 x=240 \\
& x=60
\end{aligned}
$$

If the cost was $\$ 60$ and the dealer wishes to add $10 \%$ for profit, he must add $10 \%$ of $\$ 60$ or $\$ 6$, making the sale price $\$ 66$.

If a merchant sells an article for less than his cost, he takes a loss. A loss is figured as a percent of his cost in the same manner we figured a profit in the previous examples.

## Exercise 4

Work out each problem. Circle the letter that appears before your answer.

1. Steve buys a ticket to the opera. At the last moment, he finds he cannot go and sells the ticket to Judy for $\$ 10$, which was a loss of $16 \frac{2}{3} \%$. What was the original price of the ticket?
(A) $\$ 8.33$
(B) $\$ 16.66$
(C) $\$ 12$
(D) $\$ 11.66$
(E) $\$ 15$
2. Alice bought a bicycle for $\$ 120$. After using it for only a short time, she sold it to a bike store at a $20 \%$ loss. How much money did the bike store give Alice?
(A) $\$ 24$
(B) $\$ 96$
(C) $\$ 144$
(D) $\$ 100$
(E) $\$ 108$
3. Julie's Dress Shop sold a gown for $\$ 150$, thereby making a $25 \%$ profit. What was the cost of the gown to the dress shop?
(A) $\$ 120$
(B) $\$ 112.50$
(C) $\$ 117.50$
(D) $\$ 187.50$
(E) $\$ 125$
4. If a music store sells a clarinet at a profit of $20 \%$ based on the selling price, what percent is made on the cost?
(A) 20
(B) 40
(C) 25
(D) 80
(E) none of these
5. Radio House paid $\$ 60$ for a tape player. At what price should it be offered for sale if the store offers customers a $10 \%$ discount but still wants to make a profit of $20 \%$ of the cost?
(A) $\$ 64.80$
(B) $\$ 72$
(C) $\$ 79.20$
(D) $\$ 80$
(E) $\$ 84.20$

## 5. TAXES

Taxes are a percent of money spent, money earned, or value.

## Example:

Broome County has a $4 \%$ sales tax on appliances. How much will Mrs. Steinberg have to pay for a new dryer marked at $\$ 240$ ?

## Solution:

Find $4 \%$ of $\$ 240$ to figure the tax and add this amount to $\$ 240$. This can be done in one step by finding $104 \%$ of $\$ 240$.

$$
240
$$

$\times 1.04$
960
$\underline{24000}$
$\$ 249.60$

## Example:

The Social Security tax is $7 \frac{1}{4} \%$. How much must Mrs. Grossman pay in a year if her salary is $\$ 2000$ per month?

## Solution:

Her annual salary is $12(2000)$ or $\$ 24,000$. Find $7 \frac{1}{4} \%$ of $\$ 24,000$.
24,000
$\times .0725$
120000
480000
16800000
\$1740.0000

## Exercise 5

Work out each problem. Circle the letter that appears before your answer.

1. In Manorville, the current rate for school taxes is $7.5 \%$ of property value. Find the tax on a house assessed at $\$ 20,000$.
(A) $\$ 150$
(B) $\$ 1500$
(C) $\$ 15,000$
(D) $\$ 1250$
(E) $\$ 105$
2. The income tax in a certain state is figured at $2 \%$ of the first $\$ 1000,3 \%$ of the next $\$ 2000$, $4 \%$ of the next $\$ 3000$, and $5 \%$ thereafter. Find the tax on an income of $\$ 25,000$.
(A) $\$ 1150$
(B) $\$ 1015$
(C) $\$ 295$
(D) $\$ 280$
(E) $\$ 187$
3. The sales tax in Nassau County is $7 \%$. If Mrs. Gutman paid a total of $\$ 53.50$ for new curtains, what was the marked price of the curtains?
(A) $\$ 49.75$
(B) $\$ 49$
(C) $\$ 57.25$
(D) $\$ 50$
(E) $\$ 45.86$
4. Eric pays $r \%$ tax on an article marked at $s$ dollars. How many dollars tax does he pay?
(A) $\frac{s}{100 r}$
(B) $r s$
(C) $\frac{100 s}{r}$
(D) $100 r s$
(E) $\frac{r s}{100}$
5. The sales tax on luxury items is $8 \%$. If Mrs. Behr purchases a mink coat marked at $\$ 4000$, what will be the total price for the coat, including tax?
(A) $\$ 320$
(B) $\$ 4032$
(C) $\$ 4320$
(D) $\$ 4500$
(E) $\$ 500$

## RETEST

Work out each problem. Circle the letter that appears before your answer.

1. A TV sells for $\$ 121$. What was the cost if the profit is $10 \%$ of the cost?
(A) $\$ 110$
(B) $\$ 108.90$
(C) $\$ 120$
(D) $\$ 116$
(E) $\$ 111.11$
2. Green's Sport Shop offers its salespeople an annual salary of \$10,000 plus a $6 \%$ commission on all sales above $\$ 20,000$. Every employee receives a Christmas bonus of $\$ 500$. What are Mr. Cahn's total earnings in a year in which his sales amounted to $\$ 160,000$ ?
(A) $\$ 18,900$
(B) $\$ 18,400$
(C) $\$ 19,600$
(D) $\$ 20,100$
(E) $\$ 8900$
3. A car dealer purchased 40 new cars at $\$ 6500$ each. He sold $40 \%$ of them at $\$ 8000$ each and the rest at $\$ 9000$ each. What was his total profit?
(A) $\$ 24,000$
(B) $\$ 60,000$
(C) $\$ 84,000$
(D) $\$ 344,000$
(E) $\$ 260,000$
4. Mr. Adams' income rose from $\$ 20,000$ one year to $\$ 23,000$ the following year. What was the percent of increase?
(A) $3 \%$
(B) $12 \%$
(C) $15 \%$
(D) $13 \%$
(E) $87 \%$
5. The enrollment at Walden School is 1400 . If $20 \%$ of the students study French, 25\% study Spanish, $10 \%$ study Italian, $15 \%$ study German, and the rest study no language, how many students do not study a language, assuming each student may study only one language?
(A) 30
(B) 42
(C) 560
(D) 280
(E) 420
6. How much money is saved by buying a car priced at $\$ 6000$ with a single discount of $15 \%$ rather than buying the same car with a discount of $10 \%$ then $5 \%$ ?
(A) $\$ 51.30$
(B) $\$ 30$
(C) $\$ 780$
(D) $\$ 87$
(E) $\$ 900$
7. At the Acme Cement Company, employees contribute to a welfare fund at the rate of $4 \%$ of the first $\$ 1000$ earned, $3 \%$ of the next $\$ 1000$, $2 \%$ of the next $\$ 1000$, and $1 \%$ of any additional income. What will Mr. Morris contribute in a year in which he earns $\$ 20,000$ ?
(A) $\$ 290$
(B) $\$ 200$
(C) $\$ 90$
(D) $\$ 260$
(E) $\$ 240$
8. A salesman receives a commission of $c \%$ on a sale of $D$ dollars. Find his commission.
(A) $c D$
(B) $\frac{c D}{100}$
(C) $100 c D$
(D) $\frac{c}{100 D}$
(E) $\frac{100 c}{D}$
9. John buys a tape player for $\$ 54$ after receiving a discount of $10 \%$. What was the marked price?
(A) $\$ 48.60$
(B) $\$ 59.40$
(C) $\$ 60$
(D) $\$ 61.40$
(E) $\$ 64$
10. What single discount is equivalent to two successive discounts of $15 \%$ and $10 \%$ ?
(A) $25 \%$
(B) $24.5 \%$
(C) $24 \%$
(D) $23.5 \%$
(E) $23 \%$

## SOLUTIONS TO PRACTICE EXERCISES

## Diagnostic Test

1. (E) $30 \%=\frac{3}{10}$
$\frac{3}{10} \cdot 100=30$ books at $\$ 10$ each
$=\$ 300$ in sales
$100-30=70$ books at $\$ 15$ each

$$
=\$ 1050 \text { in sales }
$$

Total sales $\quad \$ 300+\$ 1050=\$ 1350$
Total profit $\$ 1350-\$ 1250=\$ 100$
2. (C) $25 \%+35 \%+5 \%+10 \%=75 \%$
$100 \%-75 \%=25 \%$ for other expenses
$25 \%=\frac{1}{4} \quad \frac{1}{4} \cdot \$ 2000=\$ 500$
3. (B) Amount of decrease $=200$

Percent of decrease $=\frac{200}{1200}=\frac{1}{6}=16 \frac{2}{3} \%$
4. (B) $62 \frac{1}{2} \%=\frac{5}{8}$
$\frac{5}{8} \cdot 152=95$ total wins needed
$95-50=45$ wins still needed
5. (A) $20 \%=\frac{1}{5}$
$\frac{1}{5} \cdot 120=24$ employees laid off
New number of employees $=96$
$12 \frac{1}{2} \%=\frac{1}{8}$
$\frac{1}{8} \cdot 96=12$ employees added to staff
Therefore, the final number of employees is 108. Net change is $120-108=$ decrease of 12 .
6. (A) $40 \%=\frac{2}{5} \quad \frac{2}{5} \cdot 80=\$ 32$ off

$$
\$ 48 \text { net price }
$$

$35 \%=\frac{7}{20} \quad \frac{7}{20} \cdot 90=\$ 31.50$ off
$\$ 58.50$ net price
$10 \%=\frac{1}{10} \quad \frac{1}{10} \cdot 58.50=\$ 5.85$ off
$\$ 52.65$ net price
$\$ 52.65-\$ 48=\$ 4.65$ was saved.
7. (D) $2 \%$ of $\$ 1500=\$ 30$
$3 \%$ of $\$ 2000=\$ 60$
$5 \%$ of $\$ 3000=\$ 150$
$6 \%$ of ( $\$ 8000-\$ 6500$ )
$=6 \%$ of $\$ 1500=\$ 90$
Total tax $=\$ 330$
8. (B) He earns $4 \%$ of $\$ 48$.

48
X .04
\$1.92
Add this to his base salary of $\$ 20$ : $\$ 21.92$.
9. (C) $\frac{\not Z}{\not x} \cdot \frac{\not x}{\not x}=\frac{1}{2}=50 \%$ of the students will graduate from college.
10. (B) Total price is $\$ 5000$.

Percent of total that was options $=$ $\frac{1800}{5000}=\frac{9}{25}=36 \%$

## Exercise 1

1. (B) Amount of increase $=\$ 2500$

Percent of increase $=$ [amount of increase/ original]
$\frac{25 \varnothing \varnothing}{250 \varnothing \varnothing}=\frac{1}{10}=10 \%$
2. (B) Amount of increase $=20,000$

Percent of increase $=\frac{20,000}{80,000}=\frac{1}{4}=25 \%$
3. (D) Amount of decrease $=\$ 4$

Percent of decrease $=\frac{4}{25}=\frac{16}{100}=16 \%$
4. (A) Amount of increase $\$ 30,000$

Percent of increase $=\frac{30,000}{30,000}=1=100 \%$
5. (A) Amount of decrease $=50$

Percent of decrease $=\frac{50}{200}=\frac{1}{4}=25 \%$

## Exercise 2

1. (A) $20 \%=\frac{1}{5} \quad \frac{1}{5} \cdot 600=\$ 120$ off $\$ 480$ net price
$10 \%=\frac{1}{10} \quad \frac{1}{10} \cdot 600=\$ 60$ off
$\$ 540$ first net price
$\frac{1}{10} \cdot 540=\$ 54$ off
$\$ 486$ net price
Therefore, $\$ 6$ is saved.
2. (C) $25 \%=\frac{1}{4}$
$\frac{1}{4} \cdot 60,000=\$ 15,000$ added cost
Original sale price $=\$ 75,000$
$20 \%=\frac{1}{5} \quad \frac{1}{5} \cdot 75,000=15,000$ discount
Final sale price $\$ 60,000$
Therefore he made nothing on the sale.
3. (B) Discount $=30$ cents. Rate of discount is figured on the original price.
$\frac{30}{120}=\frac{1}{4}=25 \%$
4. (D) $12 \frac{1}{2} \%=\frac{1}{8} \quad \frac{1}{8} \cdot 160=\$ 20$ discount

New sale price $=\$ 140$
$3 \%=\frac{3}{100} \quad \frac{3}{100} \cdot 140=\frac{420}{100}$

$$
=\$ 4.20 \text { second discount }
$$

$\$ 135.80$ final sale price
Therefore, $\$ 160$ - $\$ 135.80$ or $\$ 24.20$ was saved.
Note: The amount saved is also the sum of the two discounts- $\$ 20$ and $\$ 4.20$.
5. (E) $\$ 6$ is $75 \%$ of the marked price.
$6=\frac{3}{4} x$
$24=3 x$
$x=\$ 8$

## Exercise 3

1. (C) She sells 15 ads at $\$ 50$ each for a total of $\$ 750$. She earns $6 \%$ of this amount.
$750 \times .06=\$ 45.00$
2. (D) He earns $5 \%$ of (\$2130-\$750).
$1380 \times .05=\$ 69.00$
Add this to his base salary of $\$ 125$ : $\$ 194$.
3. (B) If his base salary was $\$ 100$, his commission amounted to $\$ 702$. 702 is $3 \%$ of what?
$702=.03 x$
$70,200=3 x$
$\$ 23,400=x$
4. (A) $\$ 27$ is $90 \%$ of what he collected.
$27=.90 x$
$270=9 x$
$x=\$ 30$
If each paper sells for 20 cents, he sold $\frac{30.00}{.20}$ or 150 papers.
5. (C) $\$ 73,600$ is $92 \%$ of the selling price.
$73,600=.92 x$
$7,360,000=92 x$
$\$ 80,000=x$

## Exercise 4

1. (C) $16 \frac{2}{3} \%=\frac{1}{6}$
$\$ 10$ is $\frac{5}{6}$ of the original price.
$10=\frac{5}{6} x$
$60=5 x$
$x=12$
2. (B) The store gave Alice $80 \%$ of the price she paid.
$80 \%=\frac{4}{5} \quad \frac{4}{5} \cdot 120=\$ 96$
3. (A) $\$ 150$ is $125 \%$ of the cost.
$150=1.25 x$
$15,000=125 x$
$x=\$ 120$
4. (C) Work with an easy number such as $\$ 100$ for the selling price.
$20 \%=\frac{1}{5} \quad \frac{1}{5} \cdot 100=\$ 20$ profit, thereby making the cost $\$ 80 . \frac{20}{80}=\frac{1}{4}=25 \%$
5. (D) The dealer wishes to make $20 \%$ or $\frac{1}{5}$ of $\$ 60$, which is $\$ 12$ profit. The dealer wishes to clear $\$ 60+\$ 12$ or $\$ 72 . \$ 72$ will be $90 \%$ of the marked price.

$$
\begin{aligned}
& 72=.90 x \\
& 720=9 x \\
& x=\$ 80
\end{aligned}
$$

## 100 Chapter 6

## Exercise 5

1. (B)

20,000
$\times .075$
$\times$
100000
1400000
1500.000
2. (A) $2 \%$ of $\$ 1000=\$ 20$
$3 \%$ of $\$ 2000=\$ 60$
$4 \%$ of $\$ 3000=\$ 120$
$5 \%$ of $(\$ 25,000-\$ 6,000)$
$=5 \%$ of $\$ 19,000=\$ 950$
Total tax $=\$ 1150$
3. (D) $\$ 53.50$ is $107 \%$ of the marked price
$53.50=1.07 x$
$5350=107 x$
$x=\$ 50$
4. (E) $r \%=\frac{r}{100} \quad \frac{r}{100} \cdot s=\frac{r s}{100}$

## 5. (C) 4000

$\times .08$
$\times$
320.00 tax Total price $\$ 4320$

## Retest

1. (A) $\$ 121$ is $110 \%$ of the cost.
$121=1.10 x$
$1210=11 x$
$x=\$ 110$
2. (A) He earns $6 \%$ of $(\$ 160,000-\$ 20,000)$.

$$
\begin{array}{r}
140,000 \\
\times \quad .06 \\
\hline \$ 8400.00
\end{array}
$$

Add this to his base salary of $\$ 10,000$ and his Christmas bonus of \$500: \$18,900.
3. (C) $40 \%=\frac{2}{5}$
$\frac{2}{5} \cdot 40=16$ cars at $\$ 8000$
each $=\$ 128,000$ in sales

$$
40-16=24 \text { cars at }
$$ \$9000 each

$$
=\$ 216,000 \text { in sales }
$$

Total sales: $\$ 128,000+\$ 216,000=\$ 344,000$
Total expense: $\$ 6500 \cdot 40=\$ 260,000$
Total profit: $\$ 344,000-\$ 260,000=\$ 84,000$
4. (C) Amount of increase $=\$ 3000$

$$
\text { Percent of increase }=\frac{3000}{20,000}
$$

$$
=\frac{3}{20}=15 \%
$$

5. (E) $20 \%+25 \%+10 \%+15 \%=70 \%$ $100 \%-70 \%=30 \%$ study no language

$$
30 \%=\frac{3}{10} \quad \frac{3}{10} \cdot 1400=420
$$

6. (B) $15 \%=\frac{3}{20} \quad \frac{3}{20} \cdot \$ 6000=\$ 900$ off $\$ 5100$ net price

$$
10 \%=\frac{1}{10} \quad \frac{1}{10} \cdot \$ 6000=\$ 600 \text { off }
$$

$$
\$ 5400 \text { first net price }
$$

$$
5 \%=\frac{1}{20} \quad \frac{1}{20} \cdot 5400=\$ 270 \text { off }
$$

$$
\$ 5130 \text { net price }
$$

$\$ 5130-\$ 5100=\$ 30$ was saved.
7. (D) $4 \%$ of $\$ 1000=\$ 40$
$3 \%$ of $\$ 1000=\$ 30$
$2 \%$ of $\$ 1000=\$ 20$
$1 \%$ of $\$ 17,000=\$ 170$
Total contribution $=\$ 260$
8. (B) $c \%=\frac{c}{100} \quad \frac{c}{100} \cdot \mathrm{D}=\frac{c D}{100}$
9. (C) $\$ 54$ is $90 \%$ of the marked price.

$$
\begin{aligned}
& 54=\frac{9}{10} x \\
& 540=9 x \\
& x=\$ 60
\end{aligned}
$$

10. (D) Work with an easy number such as $\$ 100$.

$$
\begin{array}{ll}
15 \%=\frac{3}{20} & \frac{3}{20} \cdot \$ 100=\$ 15 \text { off } \\
& \$ 85 \text { first net price } \\
10 \%=\frac{1}{10} & \frac{1}{10} \cdot \$ 85=\$ 8.50 \text { off } \\
& \$ 76.50 \text { net price }
\end{array}
$$

$\$ 100-\$ 76.50=\$ 23.50$ total discount

$$
\frac{23.50}{100}=23.5 \%
$$

